

**Position Title: Sales Executive**  
**Grade: Junior**  
**Company: Stecol International Pvt Ltd**  
**Location: Kerala**

**Accountabilities:**

- **ON THE PAYROLL OF RANDSTAD**
- Should have Relevant experience in steel industry- TMT bars
- Reporting to the Regional Sales head
- Responsible for retail market development in Kerala region.
- Coordinating with finance team for approval of Bank Guarantee for some customers.
- Networking in Co the region

**Skills & Knowledge:**

**Educational Qualifications & Certifications:**

- Bachelor's degree
- Relevant work experience (Fresher can also apply)

**Total Years of Experience:**

- 0-5 years

**Functional Skills:**

- Candidate should be conversant with Malayalam (any knowledge of additional language will be a benefit)
- Should be aware of the regional market
- Expanding Network with dealers and customers

**Behavioural Skills:**

- Ability to work with the team
- Interpersonal ability
- Customer focus
- Result & quality orientation